

SCHUMACHER

PRECISION TOOLS SINCE 1918



High Volume

by Schumacher



Special B2B-Services



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B2B for Professionals



- Schumacher has been developing and producing high-end threading tools since 1918. The reproducibility of the complex geometries required for these tools is ensured by most modern production facilities. The production parameters for the CNC machinery are provided from a single data base.



- We are specialized in identifying those tool ranges for our B2B partners that are most relevant in terms of their commercial potential. For our partners, we take care of the design, the production, the entire stock management, labeling and packing of these threading tools – all customized to their specifications.



- By providing our seminar and product training services, Schumacher offers a continuous transfer of know-how and sets up a clear interface with our B2B customers. It is our responsibility to train their sales and technical teams for the high expectations that they face in the threading tool markets.



RWTHAACHEN
UNIVERSITY

- To provide technological and logistical data to our B2B partners in a lean and efficient way, Schumacher has set up a completely digitalized, databank-based product design over the past 25 years. For this purpose, we mainly apply our management tool “ToolDesign” which was developed together with RWTH Aachen Technical University.



Stock Management and Scheduling

Schumacher continuously holds an extensive program with more than 25,000 different tool types ex stock.

Services such as design, labeling or packing are provided from a single source – customer-tailored to the requirements of our B2B-partners. Moreover, this stock management guarantees an availability rate of our customers' products that exceeds 99 percent.

This service provides the necessary presence in the market, ensures deliveries 'just-in-time' for our customers and additionally preserves their liquidity.

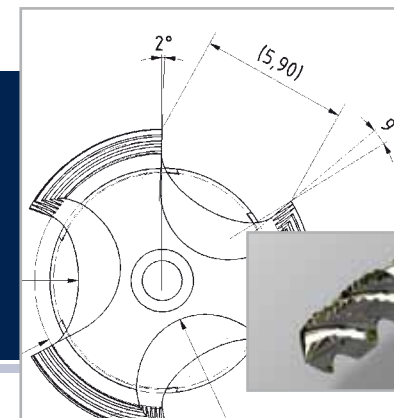
Production Management with ToolDesign®

Together with RWTH Aachen Technical University, we continuously develop our management tool system "ToolDesign" – to ensure that our databank-based construction and engineering of threading products goes along with a DP-based production and logistics system. This also guarantees that tool properties and visual appearance can be reproduced hundred percent.

Most information from the Schumacher technology data base is of course available for the customer service department of our B2B partners – online.

ToolDesign

by Schumacher



"ToolDesign has made it much easier for the Schumacher production team to fulfill the construction requirements of our B2B partners." Otman Akhallouf, Head of Production

Otman Akhallouf, Head of Production

SPEED Service and Network Production

5 days
Special tool production

We have waved goodbye to inflexible structures of organization – the factor "time" has served as the main argument:

Our Schumacher SPEED Service comprises CAD-design for the respective application, automatized production and instant delivery of the tools right after their completion – all of this in just 5 days. Our production logistics supports the availability of blanks in all common diameters and standards.



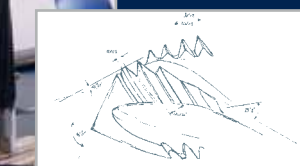
"We know the pressure applied on our customers by the market requirements – be it delivery time or cost expectations. Our answer to this is the SPEED service."

Ramin Soufiani, M.A., Key Account Manager, Sales Department

Technical Seminars, Hotline Service, On-Site Support

Over the past decade, Schumacher has become well-known for a thorough transfer of know-how and a clear interface communication with the B2B customer segment.

Part of this is the extensive range of technological seminars which we offer for the teams of our B2B customers. By this, Schumacher threading know-how from the most relevant industries is transferred to the sales and technical departments of our B2B partners. Thus, these teams receive the market's direct feedback for any focus applications in thread production.



"We have given a new definition to 'B2B' over the past decade: from complementing our industry customer segment to a core pillar in our business model."

Dipl.-Ing. Volker Nötzel, Head of R&D

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